



ELITE GROUP

CASE STUDY

Primary School, Wirral, 2020.

"When we have needed a service call Elite had seen the problem before we had a chance to report it." *School Business manager.*

CRIPPLING CONTRACT

"After we were stuck with old unreliable machines with increasing bills beyond our means, we never imagined we could get brand new equipment without the crippling payments."



Streamlining the schools current print scenario helped maximise efficiency through a strategic print management solution, Elite were able to reduce their colour spend without reducing productivity.

"Our account manager is so helpful, he ran a review on our print patterns so we could see the huge savings we had made already. The Elite team offer full staff training so we were up and running on the new machines in no time." *School Business Manager.*

AT A GLANCE:

- Huge savings
- Tiered billing
- Saved from crippling contract
- Automated toner ordering
- Triple Click
- Staff Training



OPERATIONALLY SIMPLE
ACADEMICALLY BRILLIANT

IF IT WORKS, IT'S
UTAX



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"It was a breath of fresh air meeting the Elite Team after it felt like we had to battle with our old supplier." *School Business Manager.*



ELITE'S TIERED BILLING

Elite's devices have a counter that reads the percentage of colour printed on the page, which means you only pay for the amount of colour used, so you can print the same and pay less.

"We never realised we were paying so much to print letter heads, this has saved us so much money."

AUTOMATED TONER SYSTEM

"The automated toner system means the toner arrives just in time meaning we don't have a build up of toner in the office." Due to the schools high print volumes they were concerned the toner would not arrive on time.

SAVED FROM 'TRIPLE CLICK'



"We were shocked to find out we were being billed 3 x more than we should have been for our colour copies, our account manager was able to prove this to us and help us cut our costs even further."